

# Revenue360

A Comprehensive Medicare Advantage Revenue Management System



## Membership and Payment Reconciliation

RECON+ (Part C) and RxRECON (Part D) enables you to reconcile CMS monthly membership and payments to Plan membership and system-calculated plan expected payments. Reports are produced to identify and correct enrollment and payment discrepancies. CMS adjustments and Plan adjustments are processed to resolve discrepancies. Online-screens, batch reports, and extracts are available for your reference and audit purposes. Our Revenue360 tracks CMS and Plan payments and discrepancies at the Plan, PBP, and member level. Account receivables extracts can feed your financial system directly.

## How will RECON+ and RxRECON benefit your Plan?

- Stay compliant with the CMS 45-day attestation requirement
- Identify demographic and financial differences between Plan data and CMS data
- Provide an early trigger to identify financial mismatches for Premium Billing, Part A, Part B, Direct Subsidy, and Coverage Gap
- Enable you to automatically update your financial system with payment extracts and customized G/L feeds

## RA-Expert (HCC Tracking and Impact Analysis)

RA-Expert, which is driven by Recon+, tracks current HCC status from RAPS submissions and performs financial impact analysis of HCC-related financials, providing financial projections at both the Member and the Plan level. Historical HCC information is maintained and presented for comparison with the current HCC status. RA-Expert also provides a RAPS audit trail for clusters that produce HCCs.

## How will RA-Expert benefit your Plan?

RA-Expert groups HCC data by payment year, including payment projections for the next payment year based on current year RAPS submissions.

- Member level HCC and financial impact
- Current RAPS HCCs compared to MOR HCCs
- Current RAPS HCCs generated for next payment year
- Midyear reset projections
- Final reconciliation projection
- Compare RAPS-generated HCCs against 5010 Encounter-generated HCCs

## QUICK FACTS

- CMS Contractor since 1988
- MAPD/PDP Solutions currently supporting 500+ Plans
- Backed by \$6B Global Technology Services Company with access to over 120,000 IT and BPO Professionals

## REQUEST A DEMO

Please contact our sales team for more information or to schedule a demonstration of any of our proven Revenue360 solutions.

## Part D Annual Reconciliation

Annual Reconciliation process reconciles previous and current year's estimated payments compared to the Plans actual PDE information.

### How will Part D Annual Reconciliation benefit your Plan?

- Ability to enter Direct and Indirect Remuneration (DDIR) information on-line
- Total estimated payments for Reinsurance and LICs
- Calculate actual Reinsurance, LICs, Risk Corridor based on PDEs

## RAPS-Expert

RAPS-Expert processes claims data, editing for acceptable sources and reformatting edited data into RAPS format for submission to Palmetto. RAPS-Expert prevents duplicate cluster submissions while tracking the source of the duplicate clusters. Common enrollment timing errors are held in suspense and flagged for automatic resubmission once the member is recorded as enrolled. Member and claim information can be viewed online, with all sources of data for a RAPS cluster cross-referenced back to their originating source.

### How will RAPS-Expert benefit your Plan?

- Minimize common RAPS errors
- Minimize the amount of time Plans spend preparing, processing, reviewing, and reconciling RAPS data and RAPS return files
- Provide preliminary qualification for acceptable risk adjustment sources

## Encounter Data Processing System

EDPS ( Encounter Data Processing System) is a CMS and HIPAA compliant 5010 claims encounter processing system. EDPS uses existing claim formats and sends them through an Extract, Transform and Load (ETL) process to produce CMS-compliant outbound 5010 encounters. EDPS receives your files, transforms the data, and transmits 5010 encounters to CMS. A custom extract of CMS responses is created, identifying named errors in plain language for correction, and formatted for use in a correction and resubmission workflow system.

### How will EDPS benefit your Plan?

- Manage front end testing, end-to-end testing and certification logistics
- Map inbound claim and adjudication data, utilize customer proprietary claim formats
- Comply with EDPS mandated deadlines and regulations
- Map customer claim formats to 5010 loops/segments
- Leverage industry standard ETL Products to produce 5010 x12 claim encounters - HIPAA Compliant
- CMS specific edits/logic to ensure high CMS acceptance transactions
- Encounter Data Management Module to track and manage accepted and rejected claims
- Furnish data storage for both inbound and outbound files and reports

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